



Mile High Chapter

March 21st 2013
5:00 PM to 8:20 PM

Top floor of the Hotel VQ
(formerly Red Lion Downtown)
1975 Mile High Stadium Circle
Denver, Co 80204

Reserve your seat by March 18th
at www.aitpmilehigh.org

Fees
\$25 Student members
\$29 AITP and RMIMA members
\$39 All others

Schedule
5:00 Meet and network with the
presenters
6:00 **Mobile Technology: Past
Present and Future**
6:45 Dinner (vegetarian on
request)
7:05 Business Meeting
7:15 **Influencer: The Power to
Change Anything** keynote
8:15 Prize drawing



No matter how sophisticated the technology, it still takes people!™

Mile High Chapter of the AITP, a
501(c)(6) nonprofit professional
association dedicated to continuing
ethical career development of IT
professionals from the classroom to the
boardroom.

Join us on March 21st for two presentations:

1 – Influencer: The Power to Change Anything

The truth is: we all need to be better influencers. Hardly a day passes that we don't try to influence ourselves or others to do something different. We do our best to motivate employees to demonstrate more concern for profitability. We struggle to complete our projects on time and on budget. We attempt to lose weight or take charge of our tempers. In summary, we continually work on ways to exert our influence, but we regularly fall short. In fact, in spite of the fact that we're routinely trying to help ourselves and others alter behavior, few of us can articulate a model of what it takes to do so. It's time this changed. By drawing from the skills of many of the world's best change agents and combining them with five decades of social-science research, Influencer Training creates a powerful and portable model for changing behaviors—a model that anyone can learn and apply.

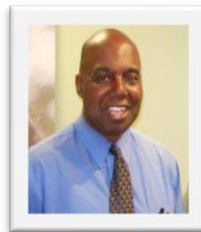


Learn more about Influencer with Sverrir Ragnarsson of Executive Forum. Sverrir is a senior consultant and trainer teaching the skills of Crucial Conversations and Influencer. Sverrir is an experienced trainer working with Microsoft Worldwide on several training initiatives. Sverrir has

been training and delivering skills for over 10 years to different organizations specializing in software and manufacturing.

2 – Mobile Technology: Past Present and Future

The Wireless Business has changed tremendously since 1983 when the 1st Portable Wireless Phone was activated. Wireless Technology is used for communicating, transferring data, reading books, sending emails and entertainment.



Learn more about Mobile Technology with Juan "JT" Thames, Cricket Territory Account Manager with the Retail Outsource. JT has been in the Wireless Business since 1992, starting out as a B2B Rep for AT&T and has held positions as Regional Product Trainer, Territory Representative for the Western

Region, and Entrepreneur.